



## Sage Oil Vac

Date: 08.24.18 | From: Shannon Hughes, Taylor Rookaird & Joe Winn

### Femco Drain Solutions Customer Communication

Subject Line: **Sage Oil Vac Acquires Femco Drain Solutions**

Dear Valued Femco Drain Solutions Customer,

Sage Oil Vac Inc. is pleased to announce the acquisition of Femco Drain Solutions, the authorized dealer in North America of Femco Drain Plugs and accessories, manufactured by Femco Drain Technology in the Netherlands.

The acquisition becomes effective October 1, 2018, at which time Femco Drain Solutions will operate under the Sage Oil Vac brand and continue to be the authorized dealer in North America of Femco Drain Plugs and accessories.

#### **What Does This Mean For You?**

Really, not much. Femco Drain Solutions and Sage Oil Vac are both based in Amarillo, Texas. All Femco Drain Solutions assets and operations will come under the Sage Oil Vac brand, and thus the only change will be to the company name. As a customer, **you will experience no changes in customer service, pricing or parts shipments.**

#### **What Actions Should You Take?**

Please update the company name in your database and billing system from Femco Drain Solutions to Sage Oil Vac. We want to make things easy for you.

#### **About Femco Drain Solutions**

Femco Drain Solutions has been the authorized dealer of Femco Drain Plugs in North America since 2013 and offers over 500 Femco Drain Plugs and accessories – including the Standard, Compact and Click Drain – as well as Oil Evacuation Systems for maintenance operations.

#### **About Sage Oil Vac**

Sage Oil Vac, Inc. designs and manufactures the patented Oil Vac, a unique concept in mobile oil change equipment for fluid handling and transportation using vacuum air technology. Sage Oil Vac is committed to bringing efficiency and environmental responsibility to all industries through innovative on-site fluid handling and maintenance products. We have 21 dealers with 50 stores located in 13 states to serve you.

#### **Have Questions? We have answers!**

Contact your Femco Drain Solutions representative by phone at 1.855.336.2687 or email at [info@femco-drain.com](mailto:info@femco-drain.com). Or contact Sage Oil Vac at 1.877.OIL.VACS or [info@sageoilvac.com](mailto:info@sageoilvac.com).

On behalf of the entire Sage Oil Vac team, we are incredibly excited about becoming the authorized dealer in North America of Femco Drain Plugs and accessories, and we look forward to doing business with you. Feel free to contact me personally if you have any questions about this transition.

We look forward to working with you,

Aaron Sage  
Sage Oil Vac President and CEO